

# CASE STUDY: SUBLETTE COUNTY, WYOMING



## The Challenge

Located in western Wyoming, Sublette County experiences a range of conditions from wet slush to extremely cold powder snow with constant wind-driven drifts spread across the county. Road surfaces include asphalt and chip seal which present a fragile but high wear surface that can be damaged by standard carbide blades.

Sublette County was not getting the hours they expected out of their carbide insert blades meaning they experienced more downtime than necessary. Their operation had to keep up with the various conditions while only getting 400 – 500 hours out of their blades.

## The Solution

We talked through Sublette County's conditions and road surfaces during our consultation, which led us to recommend that they use a combination of the Razor® XL Carbide Cutting Edge System and the BlockBuster® Carbide Cutting Edge System.

The Razor® XL features Bullnose HammerHead® carbide inserts combined with Impervium® Carbide filled wear bars giving the Razor® XL superior wear resistance with excellent cutting power for hardpack and ice. The two included PlowGuard MAXX® plow guards ensure even wear across the entire plow so that you use all of the wear life built into the blades.

The BlockBuster® also features Bullnose HammerHead® carbide inserts along with a heavy-duty wear-bar mounted on the back to create a wide footprint for maximum wear life. Also included are our heaviest-duty PlowGuardMAXX® plow guards. For even more wear life as well as moldboard protection.

Blades, plow guards, curb protection, and all hardware needed for installation are included under one part number for easy inventory management and ordering.

## The Result

Sublette County reports a significant wear life increase of up to 800 – 1,000 hours of use out of the Razor® XL and BlockBuster®. They are now able to handle their wide range of snow conditions more effectively and better protect their road surfaces leading to fewer repairs after the snow season.

After switching to the Razor® XL and the BlockBuster® systems, Sublette has also reported a savings of \$6,500 per truck which has led to significant budget savings across their fleet.

## How can Winter Equipment help you?

We offer a line-up of cutting edge systems specifically engineered for a range of conditions. Our wear parts experts are available to help you find the right solution for your challenges.

## We offer three easy ways to get started:

Call us at **1-888-294-9401**

Email us at **experts@winterequipment.com**

Start the process online at **WinterEquipment.com**

## RESULTS SUMMARY

- 2X wear life increase
- Reduced road surface damage
- \$6,500 savings per truck

*"We are now getting the hours needed on the plow edges."*

## FREE CUSTOM FLEET ASSESSMENT

You face pressures and challenges to operate efficiently and effectively. Our years of partnering with fleets across the country, allow us to offer solutions for your specific needs.

### How it works:

1

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2

SCHEDULE YOUR CONSULTATION



3

RECEIVE YOUR ASSESSMENT REPORT



**REQUEST YOUR ASSESSMENT**